

The Rio Tinto logo, consisting of the words "Rio Tinto" in white serif font on a red rectangular background.

Rio Tinto

# Partnering for the future

CISA conference

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# A shared history of partnership

Rio Tinto's first iron ore shipment from Western Australia to China in 1973



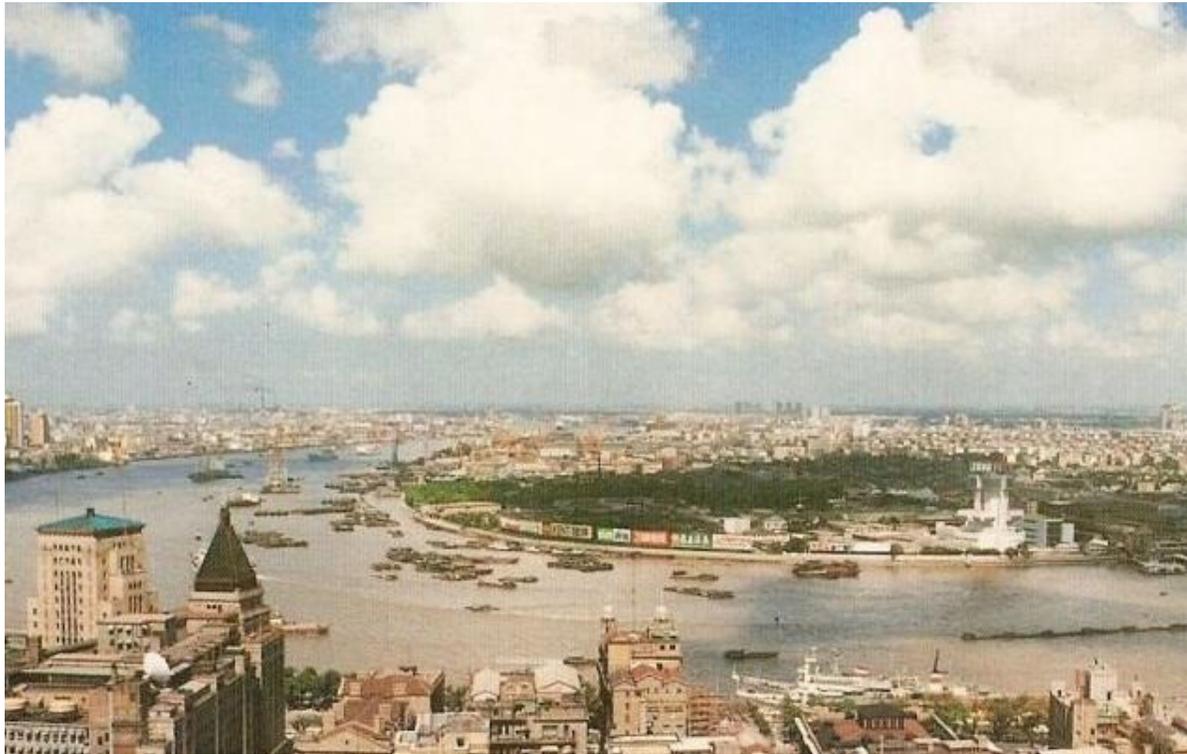
Channar joint venture signed in 1987 and renewed in 2017

Bao-HI joint venture with Baosteel in 2002



# Meeting China's future needs

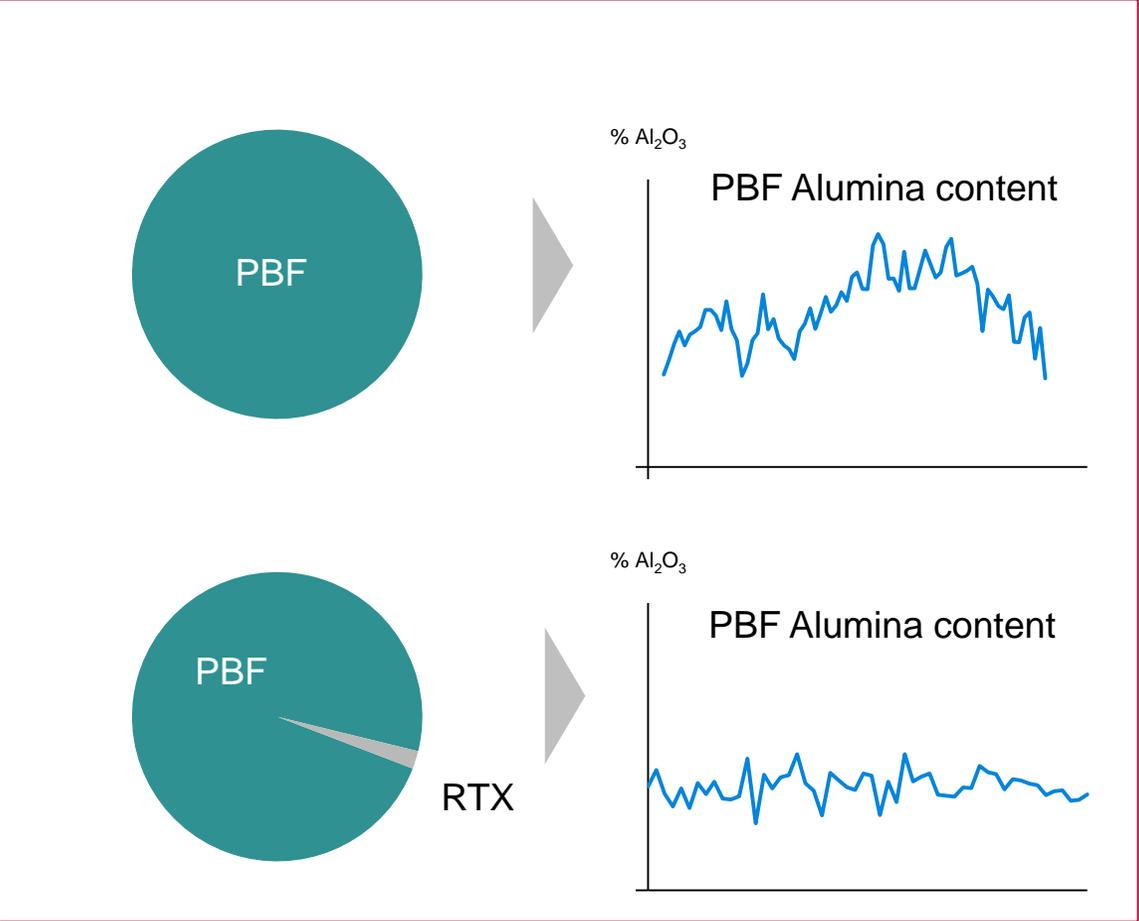
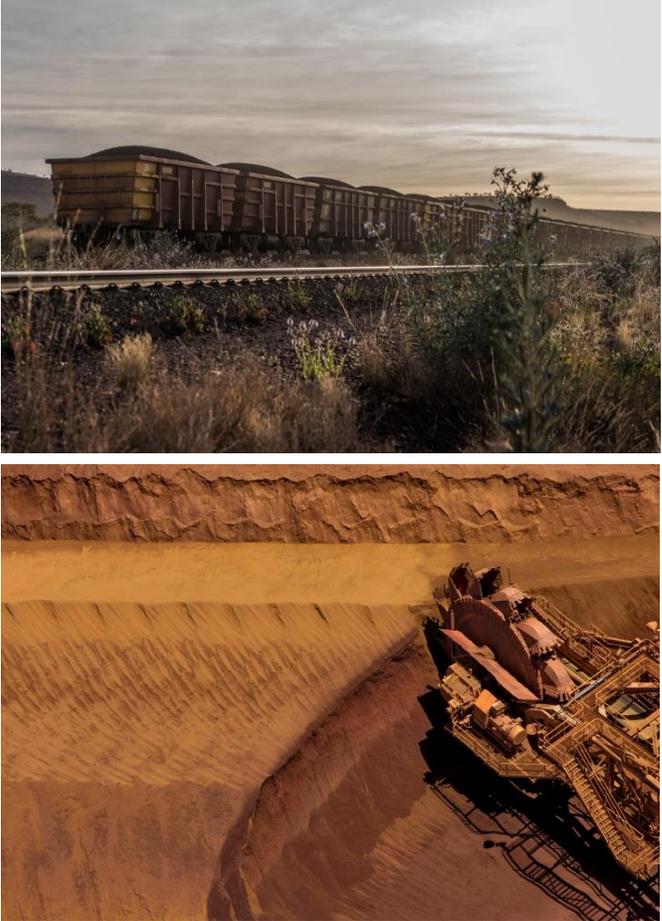
Shanghai then and now



# Partnering to solve for China's new challenges



# Pilbara Blend – an industry foundation



# The future customer-supplier model

Operations Centre



Customer portal



AutoHaul



# Continuing a long history of partnership



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